

Sale-Leaseback Program Put Cash In Your Pocket... Keep Your Trailers On the Road.

Get the most out of your trailer fleet with Trailer Fleet Services from GE

With many known and unknown variables impacting the trucking industry, having a partner you can rely on to manage changing needs is essential. GE is that partner. We offer financial programs, technologies, and services that make a difference to our customers.

Solutions designed with you in mind

Trailer Fleet Services from GE is a single source dedicated to helping you succeed. Our comprehensive line of products and services are designed to address every challenge your trailer fleet will encounter in its lifetime.

For example, why own trailers when performance and value begin to decline and the tax department benefit are fully utilized? Trailer Fleet Services' powerful Sale Leaseback program provides you immediate cash on company owned trailers while simultaneously building in operational flexibility by leasing the same equipment back to you. In addition to walk-away convenience, the Sale Leaseback program offers you a smart exit strategy – so you can retire older trailers once maintenance costs begin to skyrocket.

Uncovering value imbedded in your fleet

Avoid tapping your line of credit for additional cash by utilizing your trailer fleet's equity to invest in other areas of your business. Let Trailer Fleet Services assess the market value of your trailers for potential purchase. Our competitive proposal will include a pre-determined lease period on assets, after which the equipment can be returned to convenient branch locations across North America.



Contact us today for a free assessment and learn how the Sale Leaseback program from GE can drive more revenue to your bottom line.

The Many Advantages of A Sale-Leaseback*

Liquidity

Sell your trailers to Trailer Fleet Services for cash towards purchasing tractors, fleet upgrades, debt reduction, or any other purpose – all while leaving precious credit lines intact.

Operational Flexibility

Keep your existing trailers. No need to walk away before you are ready from equipment that has been customized to your specifications, or spend time and money on new decals.

In addition, Trailer Fleet Services reduces your administrative burden by managing all trailer licensing and registration requirements.

Reduced Remarketing Risk

Eliminate residual risk by selling your company's owned trailers at today's market value and avoid any future downturn in used equipment pricing.

Best of all, selling a block of your fleet to a single buyer means minimized remarketing cost and effort.

Pre-determined Exit Strategy

Effectively manage the dollars you spend on maintenance with the knowledge that you can purge older equipment at lease end.

Tax

Leverage the operating lease structure of a Sale-Leaseback to gain the tax advantages of deductible lease payments.

Gains recognized in a Sale-Leaseback may potentially be offset by the use of available tax operating loss carry-forward balances.

* The information contained in this document is for general purposes only and does not constitute legal, tax, or accounting advice. You should consult with your own advisors to understand the impact of a sale-leaseback transaction to your business.